

## **OLAMETER FIELD SERVICES CONTINUE GROWTH THROUGH KEY CONTRACT AWARDS**

**December 22, 2008; Aurora, Ontario** - With many utility field services companies experiencing decreasing revenues due to the widespread implementation of Smart Meters, Olameter continues to deliver comprehensive services to a growing number of industry clients. Drawing on over 18 years of experience, Olameter ensures service offerings are optimized to meet the evolving needs of the North American utility industry. Recent awards of note include approximately 355,000 Smart Meter installations for four Local Distribution Companies participating in the Ontario Smart Metering Initiative (bringing Olameter's total number of installations to approximately 600,000 smart meters to date for eight utilities). In addition, Union Gas Limited has officially named Olameter as their Meter Reading vendor, effective January 1, 2009.

While Olameter has been providing field services for all three utility sectors since 1989 (originally as Utility Reading & Billing), gas utilities have long been the smallest of their market share. The addition of Union Gas as a client significantly increases Olameter's presence in market, and brings the number of meters served by Olameter's solutions portfolio to approximately 3.8 million.

Olameter's field services portfolio currently includes meter reading, in-field collections, notice deliveries, dis-/re-connection services, and electric meter installations services. While traditional meter reading may be on the decline within Ontario, increases in water and gas read requirements, paired with new in-field support needs associated with AMI deployment and operation are becoming a priority.

In addition to efficient and comprehensive training and management of labour, Olameter's field services can include technology solutions custom-built to enhance the service and its direct result on the utility. These offerings include *ucData*, offered in conjunction with Meter Reading for enhanced field reporting and data transfer mechanisms, and the *onService* mobile workforce management solution.

"Olameter's clients are confident in our ability to provide high levels of service for current offerings and those that result from changing markets. Our experience working with electric, water, and gas utilities across North America allows us the ability to expand both our service territory and our solution offerings efficiently," reports Michael Lunau, Olameter's Vice President of Meter Reading and Field Services. "We are pleased to be able to now work with Union Gas to expand our field force and market knowledge while establishing a relationship with this well-respected energy distributor."

### **About Olameter**

As a leading independent meter service company, Olameter offers a full range of telemetry and back-office systems for electric, gas, and water utilities and retailers. Olameter provides services to over 100 clients across North America, with a solution portfolio that includes AMI system monitoring & integration (via their *inView* application), meter data management, ASP data collection, workforce management (via their *onService* application), consumer web-presentment, integration consulting, ASP billing/CIS applications, call centre and back-office operations support, meter reading and field services (including meter installations), and meter service and sales. Olameter solutions are designed to maximize business returns through a proven implementation model that minimizes impact on the client, and assists in achieving deliverables such as improved cash flow, reduced costs, and enhanced customer loyalty.

### **For More Information:**

Sarah Rawlings

Manager- Inside Sales, Marketing & Communications

**Phone:** 905-726-5464; **Email:** [srawlings@olameter.com](mailto:srawlings@olameter.com)

**Online:** [www.olameter.com](http://www.olameter.com)