

ASSET LEASING

Olameter's leasing options provide clients with an opportunity to re-deploy capital currently allocated to AMI acquisition and deployment programs.

With a pioneering approach to asset management, Olameter can offer clients a full suite of asset financing and leasing options. This is an excellent solution for clients seeking to invest in other areas of their business in addition to AMI/ Smart Metering.

Olameter's Custodial Services Model can be configured as a full turn-key solution or the client can select a customized package from an array of options. All client participants receive services surrounding the purchase and financing of new meters and related assets, as well as comprehensive meter file management.

PROCUREMENT

As a vendor-neutral service provider and asset manager, Olameter is the operator of a utility buying pool. As an independent asset manager, Olameter will:

- Never Sell Or Re-Sell Energy
- Never Generate Or Transport Energy
- Never Own Or Acquire An LDC

Olameter acquires all third party-supplied products and services and maintains an inventory of commonly used products. Members of the buy-

ing pool share in any rebates or discounts that are secured through Olameter's acquisition of the meter and related assets, and are protected from any increase in market pricing.

SUPPLY OF ASSETS

To facilitate the supply of assets, Olameter will review the utility's requirements and provide consultation on technologies that meet those needs. In addition, Olameter can assist in the preparation and release of any required Requests for Proposal and the evaluation and subsequent negotiations resulting from vendor quotes. Olameter also offers supply chain management through requirement schedule forecasting.

METER FILE MANAGEMENT

To ensure comprehensive asset management and lifetime location, testing and service records, Olameter provides Meter File Management Services on all financial assets. This service includes the creation and update of all regulated meter records, and the management of all associated reports, sample group testing, change-outs, purchase requirement forecasting, and the scrapping of decommissioned assets.



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Leverage Olameter's economies of scale, through a business model and organizational structure that places a premium on quality and efficiency.

FINANCING OF ASSETS

Olameter's meter asset leasing option allows our clients to avoid the regulatory complexities of Rate Recovery Applications for the significant amounts of capital associated with implementing an AMI system. Olameter has access to capital that allows the company to finance acquisition, installation, and ongoing maintenance of costly AMI systems. Through this meter asset management option, Olameter assumes the technological risk, which allows the client to test and deploy an AMI system that fits their immediate business needs. Olameter may also offer to buy from the utility previously purchased and/or deployed equipment.

DIRECT LABOUR SERVICES

As a respected and experienced field services company, Olameter is well positioned to provide meter installation services at both the pilot and full deployment stages and can perform residential and commercial meter change-outs, large- or small-scale installation projects for meters of all types. Change-outs, verification reads, and special service orders can also be performed by our Field Service Representatives. Our Asset Leasing clients have the option to utilize their internal field staff or to leverage Olameter's resources.

OPERATING & VERIFICATION WARRANTIES

Olameter's comprehensive warranty option is essentially an insurance policy, which covers every type of meter and collector incorporated into your AMI system. This allows clients to mitigate the risk associated with a large-scale deployment by limiting costs associated with damages and equipment failures. Our operating warranty covers any costs, such as field labour and replacement equipment of the same service class as well as defects at installation, accidents and vandalism, and premature deterioration.

Olameter's verification warranty covers the costs associated with field labour and meter shop requirements including re-verification during regulatory compliance testing. If the sample fails, our warranty covers the cost to replace the entire batch of meters with equipment of the same class.

METER DATA COLLECTION & MANAGEMENT SERVICES

Also offered within our Asset Leasing model, Olameter has custom-built *inView*, an application for the collection of AMI data, that provides a single point of access for AMI system monitoring, reporting, mapping, and event notification, and an interface to all of the data from the AMI systems *inView* provides conversion and integration functionality with import and export capabilities in a number of formats for interface to other enterprise systems such as CIS, GIS, and meter data repositories.

Olameter also offers its clients the power and adaptability of a full-scale Meter Data Repository (MDR) technology through an ASP offering of EnergyICT's *EIServer™*. Additionally, Olameter has developed a comprehensive Consumer Web-Presentation Solution that allows end-use consumers to analyze their own interval energy usage. Our solution is capable of importing Smart Meter data in various formats, interfacing to AMI head-end software, data collection services, meter data repositories, and Billing/CIS Applications.

FINANCING & DISPOSAL SERVICES FOR STRANDED ASSETS

There is always a risk that certain types of equipment will become disallowed in a given jurisdiction before reaching the end of its useful life. Olameter can minimize the associated regulatory risk and offset costs by reconditioning the stranded equipment and selling it in the open market.

Additional service options include:

- › Purchase/Financing of Existing Meters & Related Assets
- › Provision of Direct Labour Services
- › Provision of Operating & Verification Warranties
- › Meter Data Collection & Management Services
- › Provision of Financing and Disposal Services for Stranded Assets